



Mixed Containers

*made easy!*



SILVERA

# Silvera food

Your Ultimate Partner in Foodstuff Products.



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# Founder's Message

**I began this journey with merely a dream.** A dream to build not just a company, but a collective driven by three fundamental values.

**Firstly, a commitment to our team:** to cultivate a transparent environment where hard work is truly recognized and rewarded. A workplace where policies are consistently upheld, eliminating uncertainty and fostering peace of mind. A space where every voice matters, where mistakes are seen as opportunities for growth rather than grounds for criticism. We aspire to empower our people, to trust their capabilities, to prioritize their personal development and mental well-being – an ongoing journey, but one I've been passionately pursuing since day one.

**Secondly, a dedication to our customers and partners:** while the foundation of any business lies in mutual benefit, our aim is to achieve a true win-win for all. We strive to balance interests, ensuring that every relationship is built on fairness and protection. We listen intently, empathize with challenges, and extend our support to the best of our ability, fostering progress for everyone, at their own pace, grounded in understanding and compassion.

**Thirdly, a responsibility to our community:** no individual or entity can thrive in isolation. We firmly believe it is our collective duty to contribute to the well-being of those less fortunate, to support children's education, and to aspire towards building meaningful infrastructure for the community in the long run. I am proud that, starting in 2025, we have already taken our first steps in this direction.

I am incredibly fortunate to have found dedicated individuals who share this vision. Witnessing Silvera Food grow stronger, more resilient, and more loved with each passing month and year has been a deeply rewarding experience. My greatest aspiration is to continue this journey alongside the entire Silvera Food team, writing meaningful chapters together in the years to come.

**Thank you for being a part of our story.**



Anh Nguyen  
MANAGING DIRECTOR



# 01- ABOUT US

Who are we?

Since our establishment in 2019, Silvera Food has operated as both an **exporter** and a dedicated **sourcing agent** specializing in seafood products, with a strong emphasis on frozen seafood, canned goods, and dried fish. We have achieved this by leveraging a broad network of approximately 200 local producers, many of whom hold international certifications. Through our established partnerships with reliable forwarding agents, we have ensured seamless shipment of products to our global clients.

To further enhance the value we provide, Silvera Food offers a **comprehensive suite of services** tailored to our customers' needs:



**Private Labeling:** We facilitate the packaging of products under our customers' exclusive brand names.



**Label Design:** For new importers or those without existing designs, we transform logos into visually appealing labels.



**New Product Development:** From initial concepts or recipes, we develop and produce samples for customer approval before commencing mass production.



**Pre-Shipment Product Inspection:** While based on random sampling, our inspections provide customers with a valuable overview of the finished product quality and appearance.



**Mixed Container Solutions:** We offer the flexibility to consolidate various product categories into a single container, ideal for market testing and efficient stock management.



**Comprehensive After-Sales Service:** Our commitment extends beyond the initial transaction; we stand by our customers as a long-term partner.



# Global Reach Vietnamese Roots

over  
**30**  
export  
markets

A member

OF



ROYAL  
**Ocean**



**binca**

Fresh  
**seafood**  
海鲜<sup>2</sup>

**Bom  
Chef**

**SeaGarden**  
LIDERES EN SEAFOOD

**Tropic**  
SURGELES

**OceanHarvest**  
The real flavour of the sea



**zen**



Everyday Fresh For You  
**FUCA**



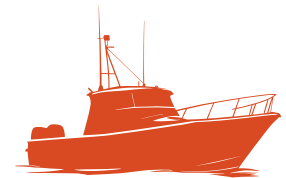
# 01- ABOUT US

Where are we heading to?



From the dynamic heart of Ho Chi Minh City, Silvera Food strives to set the standard as **the foremost supplier of mixed containers**, bringing the best of Vietnamese seafood, fruits, and vegetables to the international stage.

Our ambition is to mirror the city's progressive energy and modernity, ensuring that each shipment carries not just quality produce, but also the promise of Vietnam's rich culinary heritage to our customers worldwide.



Silvera Food is dedicated to the pursuit of excellence in sourcing and delivering the finest food products from Vietnam to the world. Our mission is **to cultivate a vast network of local producers, ensuring that every item we offer embodies the unique flavors and quality that Vietnam is known for.** We take pride in providing our international customers with a seamless experience, offering a diverse selection of Vietnamese goods in meticulously crafted mixed containers, tailored to meet the global palate with authenticity and care.

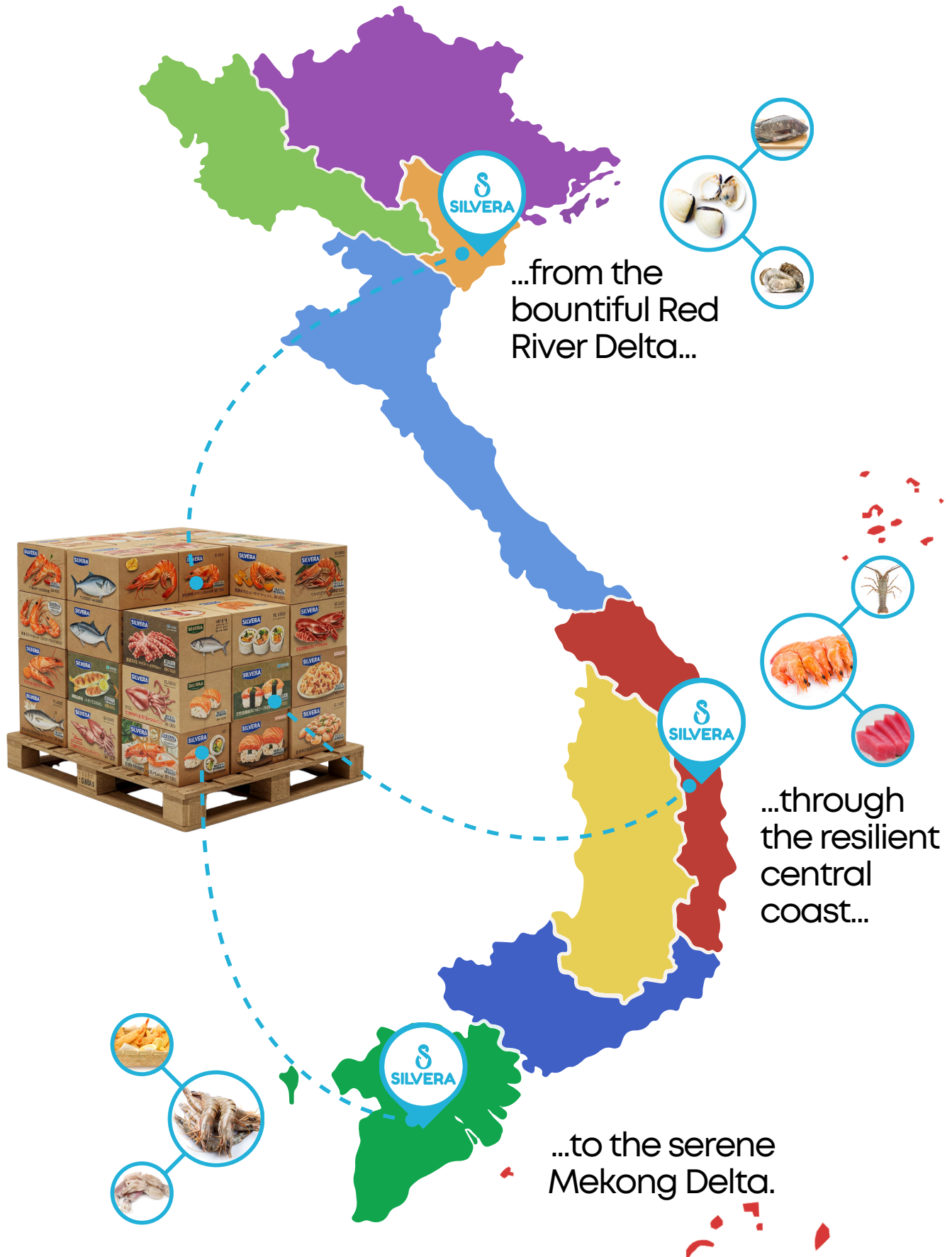




## 02- WHY US

Nationwide sourcing network

We benefit from **a wide-reaching sourcing network** that reaches...







**Behind the Scenes:  
Meeting  
Our Supply Chain**





## 02- WHY US

### After-sales services

# Beyond the Purchase:

We're your dedicated partner with comprehensive after-sales support.



From

insightful business meetings...



At Silvera Food, **our relationship with customers extends beyond the sale.** We are steadfast in our dedication to customer satisfaction, eagerly awaiting feedback to celebrate successes or address concerns. Our after-sales service is a testament to our unwavering support, as we stand by our customers, ready to resolve any issues and ensure a positive experience with every purchase.





## 02- WHY US

### After-sales services

“ Very good services, I’m looking forward to find some new products to collaborate on. ”

*Mr. Juan Manuel Verdier - Chile*

“ Team are very diligent and responsive to enquiry and problem solving. ”

*Mr. Dickson Foo - Cambodia*

...to  
engaging factory  
tours and relaxed  
after-work dinners







## 02- WHY US

Mixed container solutions

# Mixed Containers *made easy!*



### Optimized Inventory

You can maintain lower stock volumes by strategically assembling mixed containers. This minimizes excess inventory and reduces holding costs.



### Market Responsiveness

Mixed containers allow you to respond swiftly to changing market demands. You can adjust quantities based on customer preferences without overstocking.



### Testing New Markets

For market exploration, mixed containers allow you to test the waters with a variety of products. It is a strategic approach to gauge demand and assess market viability.



## 02- WHY US

Mixed container solutions



### Proven Experience

Since our first shipment to Australia in 2020, we have consistently handled diverse mixed containers with precision. These shipments now constitute a significant portion of our exports, reflecting their growing value. From Australia to Hong Kong, Malaysia to Chile, we continue to expand our mixed container solutions, meeting the needs of businesses worldwide.



### Extensive Product Ranges

Our commitment to meeting our customers' needs has driven us to continuously enrich our product categories. From frozen seafood to a wide array of dried and canned fish and other essential foodstuff products, we have expanded our offerings to cater to diverse tastes and preferences and to benefit our customers.



### Tailored Solutions

When it comes to tailored solutions, we are here to help. If you have specific products you want to combine in a container, we will work with you to make it happen. Whether it is blending different items or advising on the best approach, our goal is to turn your ideas into reality.



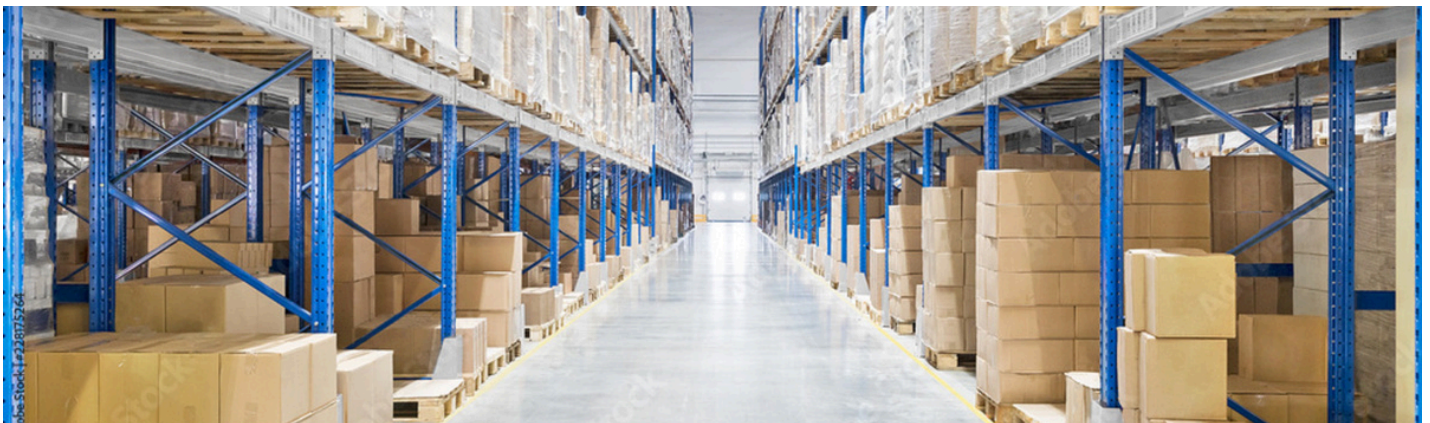
## 02- WHY US

Mixed container solutions

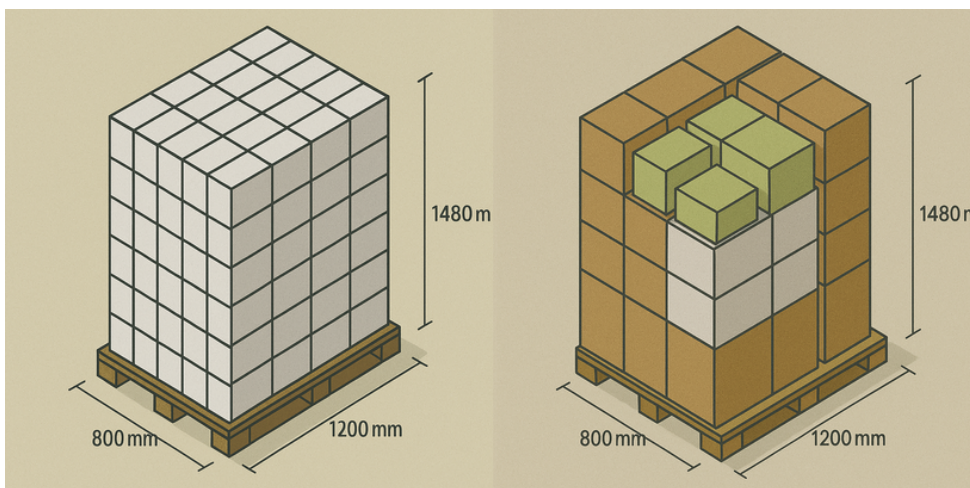
# *Our* STRATEGIC PARTNERSHIPS

Our extensive nationwide sourcing network in Vietnam, coupled with partners for [logistics](#), [lab testing](#), [cold storage](#), and [printing services](#), allows us to fully support these mixed containers. This means [less administrative burden](#), [fewer points of contact](#), and [a truly optimized supply chain](#) for you!

[Imagine this](#): receiving a wide variety of foodstuff products under your or your customers' private brands, from various categories, all consolidated into one mixed shipment – even on pallets if that's what you need.



Public Cold Storage Facilities  
in Ho Chi Minh City and Surrounding Provinces.



Palletization  
Customized To  
Your Specifications.





## 02- WHY US

Mixed container solutions

# Our STRATEGIC PARTNERSHIPS



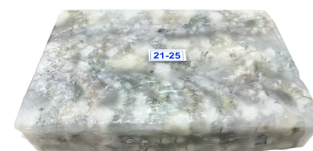
On-Request  
Specialized Lab Analysis.

intertek  
Total Quality. Assured.

SGS



BUREAU  
VERITAS



Tailored Packaging for Every Need.



## 03- OUR PRODUCT RANGE

# FROZEN SHRIMP SELECTION

*Penaeus monodon*

*Litopenaeus vannamei*



Scan to view our  
shrimp products.







# 03- OUR PRODUCT RANGE

## FROZEN VALUE-ADDED SELECTION



Scan to view our  
value-added  
products.







## 03- OUR PRODUCT RANGE

# FROZEN PANGASIU SELECTION

*Pangasius hypophthalmus*



Scan to view our  
pangasius  
products.

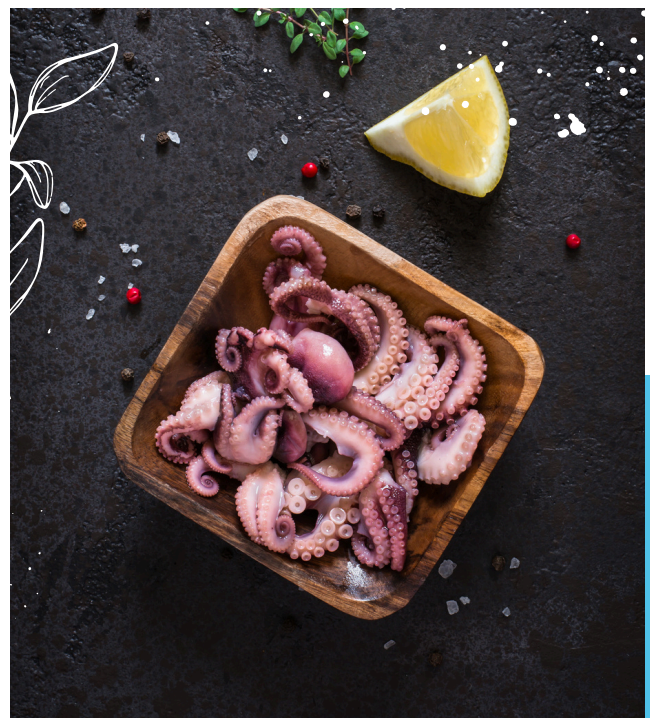
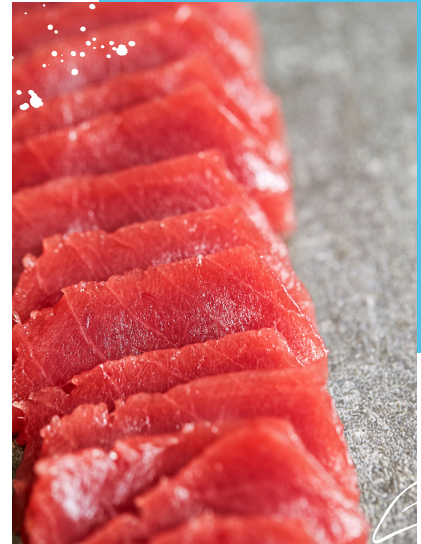






## 03- OUR PRODUCT RANGE

# FROZEN WILD-CAUGHT SELECTION



Scan to view our  
wild-caught  
products.

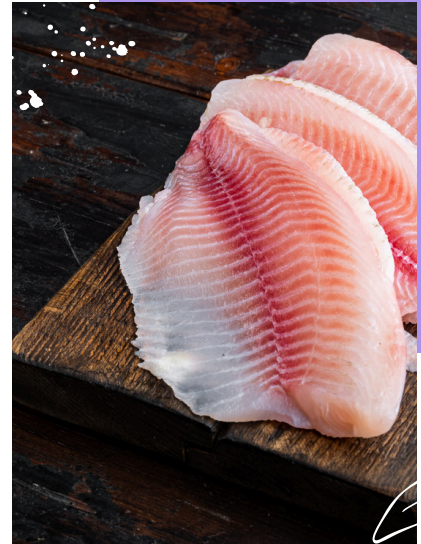






# 03- OUR PRODUCT RANGE

## OTHER FROZEN PRODUCTS



Scan to view our  
other frozen  
products.







## 03- OUR PRODUCT RANGE

# DRIED SEAFOOD SELECTION



Scan to view our  
dried products.







# 03- OUR PRODUCT RANGE CANNED FOODSTUFF SELECTION



Scan to view our  
canned  
products.







## 04- SILVERA HOPE FUND

The Silvera Hope Fund, created from a portion of our company's profit, is our way of supporting those who find themselves in less fortunate situations

*This fund exists because of the unwavering support from our customers, suppliers, and partners. Our mission is simple: to extend human-to-human empathy, offering hope and reassurance to those who need it most. We do this not for recognition, but because we see it as our responsibility to uplift those around us.*





# BOARD OF MANAGEMENT

Learn about the strategic roles within Silvera Food's Board and how their expertise can assist you.



## Anh Nguyen

Managing Director

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**Email:** [anh@silverafood.com](mailto:anh@silverafood.com)

*Drives overall business strategy and growth initiatives, oversees company-wide operations, and spearheads business development activities.*



## Walter Pham

Procurement Director

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**Email:** [pr@silverafood.com](mailto:pr@silverafood.com)

*Leads the procurement department, focusing on building a strong supplier ecosystem and optimizing purchasing processes.*



## Ryan Bui

Financial Chief Officer

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**Email:** [accounting@silverafood.com](mailto:accounting@silverafood.com)

*Oversees the financial activities of the organization, providing strategic financial guidance and ensuring compliance.*



Connect  
& Collaborate



### Silvera Food Trading Co., Ltd



No. 22 - 18th Street, 5th Quarter,  
Hiep Binh Chanh Ward,  
Thu Duc City, Ho Chi Minh City,  
Vietnam



+84 028 3620 8819  
+84 028 3620 8909



[info@silverafood.com](mailto:info@silverafood.com)



[www.silverafood.com](http://www.silverafood.com)

### Silvera Food (Hong Kong) Trading Ltd



West Wing, 2/F, 822 Lai Chi Kok Road,  
Cheung Sha Wan,  
Kowloon,  
Hong Kong



[info@silverafood.com](mailto:info@silverafood.com)



[www.silverafood.com](http://www.silverafood.com)

**Silvera Food extends a warm invitation to collaborate in building a diverse, efficient, and mutually beneficial food supply chain.** We firmly believe that strong connections and close cooperation among us will generate a powerful synergy, optimizing processes, expanding market reach, and fostering sustainable growth for everyone involved. Contact Silvera Food today to explore potential partnership opportunities!